Message Text

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PAGE 01 KINSHA 04984 092003Z

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R 091510Z JUN 75

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC 2993

LIMITED OFFICIAL USE KINSHASA 4984

E.O. 11652: N/A TAGS: BEXP, CG

SUBJ: GOZ'S BID REQUESTS FOR 35,000 AND 500 WATER

METERS

REF: STATE 130218

SOURCE IN REGIDESO UNDERSTANDS THAT NEPTUNE DID NOT WIN THE BID FOR THE 35,000 METERS. NEPTUNE BID WAS REPORTEDLY 2 - 3 TIMES HIGHER THAN BIDS OF EUROPEAN COMPETITORS. AND REGIDESO COMMISSION WAS SET TO AWARD TENDER TO ONE OF THEM SOMETIME AGO. SUPPOSEDLY HOWEVER, TSCHIONGO DELAYED DECISION PENDING FURTHER STUDY OF NEPTURE EQUIPMENT TO DE-TERMINE WHETHER PURPORTED SUPERIORITY MIGHT BE WORTH PRICE DIFFERENTIAL. IT WAS FOR THIS REASON THAT MR. NGAMBONA VISITED NEPTUNE IN APRIL. THE METERS WERE ALSO GIVEN FIELD TESTS. SUPPOSEDLY OPERATING UNDER SIMILAR CONDITIONS THE NEPTUNE METERS AS WELL AS THOSE OF A BRITISH COMPETITOR BECAME CLOGGED FROM THE SAND NORMALLY IN THE WATER. ALSO THERE APPARENTLY SOME CREDIBILITY PROBLEM WITH NEPTUNE CLAIM THAT THEIR METERS LAST 15-20 YEARS COMPARED TO THE USUAL 8-10 YEARS FOR COMPETING MODELS. REGIDESO OFFICIALS FOUND THIS HARD TO BELIEVE. NEVERTHELESS DECISION WAS MADE TO ORDER 500 METERS FROM NEPTUNE. THEY WILL BE CAREFUL-LY OBSERVED WITH VIEW TOWARD ACQUIRING MORE IF THEY PROVED SUPERIOR

MUST EMPHASIZE THAT ABOVE NOT CONSIDERED OFFICIAL RESPONSE TO INQUIRY AND SHOULD BE CLOSELY HELD PENDING ITS CONFIRMALIMITED OFFICIAL USE

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TION. (SOURCE POINTED OUT THAT UNAUTHORIZED DISCLOSURE

OF INFORMATION COULD RESULT IN HIS SUSPENSION). EMBASSY
SEEKING EARLY APPOINTMENT WITH TECHNICAL DIRECTOR AND/OR
TSCHIONGO FOR CLARIFICATION STATUS OF NEPTUNE ORDER.

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Message Attributes

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Current Classification: UNCLASSIFIED

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To: STATE

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